

Greetings AOWMA Members,

On behalf of the Administration Team and the AOWMA Board of Directors, I would like to start by thanking you for your continued support of your industry association which is dedicated solely to the advancement of the Onsite Wastewater Industry. The AOWMA's core focus continues to be activities that directly benefit the membership and support the Onsite Wastewater Industry.

The past year has been a very challenging one with everybody testing the post pandemic waters while dealing with extreme natural disasters from flooding to wildfires. We all need to support one another and continue to work together through these challenging times. Should you need a helping hand, please do not hesitate to reach out to the AOWMA for some assistance.

The AOWMA has been working on trying to address some of the issues we've been facing for what seems to be like a lifetime. We've seen some improvements with the creation of the Private Sewage Sub-Council and doors opening for higher level conversations with key representatives within Municipal Affairs. We're hopeful this is a sign of some progress, small as it may be, in trying to address some of the onsite issues we've been facing for many years. **Advocacy** for our Members is a constant focus.

Some of you maybe asking yourself at this point... what are some concrete benefits of my membership? In the past year we were able establish a new partnership with NAPA Auto Parts with a preferred pricing agreement and Merchant 1 Payments. Did you know we offer Technical Assistance? Be it on a system design or something from the Standard of Practice, if you have a question, don't be shy. Give us a call and we'll be happy to give you a hand. Check out the enclosed "Membership Benefits" summary page for more details.

The primary focus of the AOWMA is to promote a strong industry for our membership. When industry stakeholders work together towards a strong onsite industry, they have a greater ability to affect positive change. The Association is 100% dedicated to it members. The AOWMA have never been, nor ever will be, for profit. Thank you for supporting the AOWMA with your membership.

Charles Hallett Executive Director